

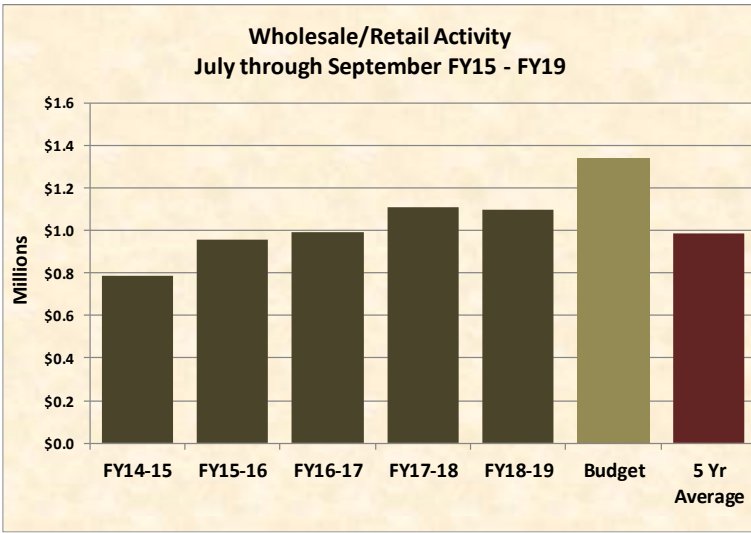
TOWN OF FOUNTAIN HILLS

Local Sales and Use Tax Collections for Three Months Ended September 2018

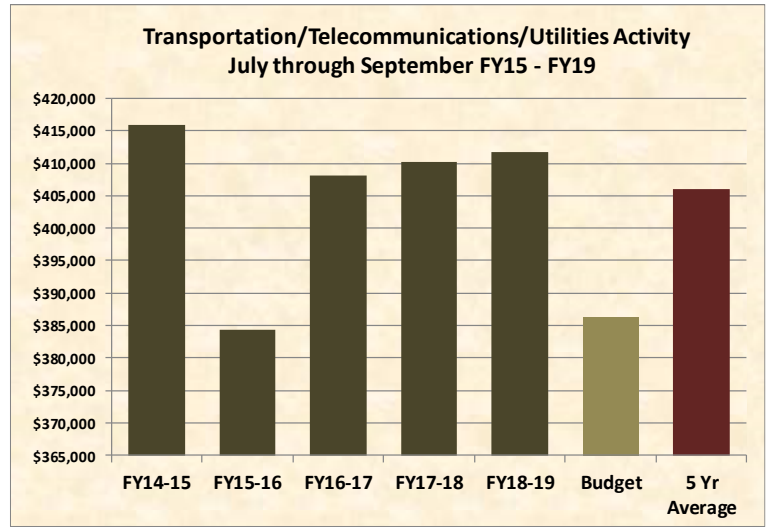
This report contains information regarding the actual revenue collections from the 2.6% local sales tax – 2.3 percent is reflected in the General Fund, 0.2 percent is dedicated to the pavement management program and 0.1 percent is dedicated for downtown development (which is further subdivided with 20% for downtown strategy and 80% for economic development). One half of the sales tax collections from construction are dedicated to the Capital Projects Fund.

Local Sales Tax Revenues - Three Months Ended September - All Funds					
CATEGORY	YTD FY17-18	YTD FY18-19	YTD FY18-19 Budget	% YTD FY18-19 Budget	% Incr/(Decr) from Prior Year
Construction	\$ 277,199	\$ 510,124	\$ 230,732	221.1%	84.0%
Transportation/Utilities	410,207	411,748	386,200	106.6%	0.4%
Wholesale/Retail	1,107,627	1,100,569	1,335,529	82.4%	(0.6%)
Restaurant/Bars	150,804	170,766	225,865	75.6%	13.2%
Real Estate	168,136	172,652	183,066	94.3%	2.7%
Services	112,465	115,919	223,314	51.9%	3.1%
Misc.	11,669	2,594	2,500	103.8%	(77.8%)
Grand Total All Funds	\$ 2,238,107	\$ 2,484,372	\$ 2,587,206	96.0%	11.0%

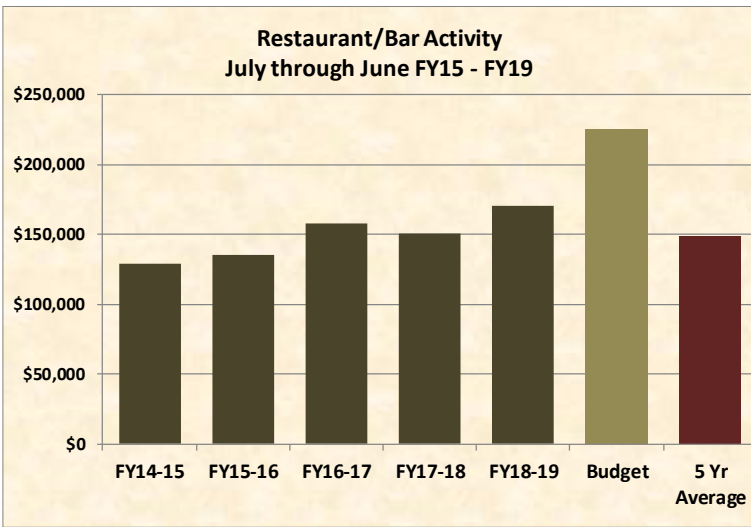




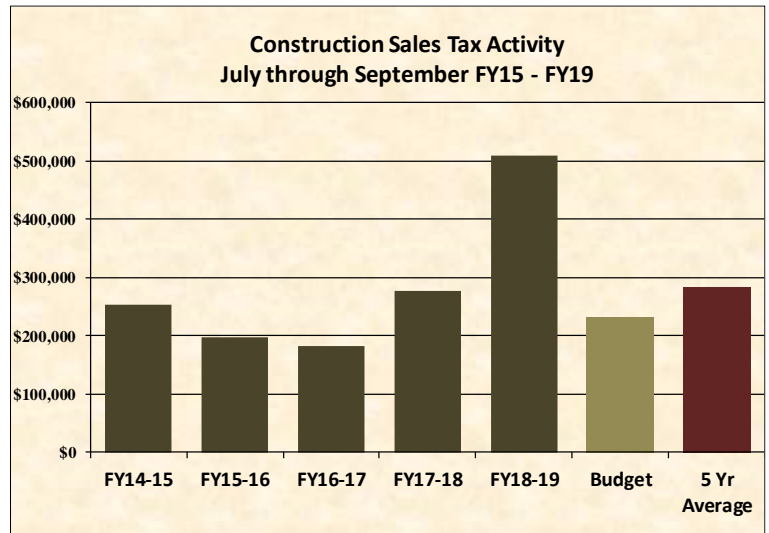
Increase over prior year = <0.6%>
Actual to Budget = 82.4%



Increase over prior year = 0.4%
Actual to Budget = 106.6%



Increase over prior year = 13.2%
Actual to Budget = 75.6%



Increase over prior year = 84.0%
Actual to Budget = 221.1%