



Town of Fountain Hills
16705 East Avenue of the Fountains
Fountain Hills, Arizona 85268
Phone: 480-816-5100
Fax: 480-837-3145
www.fh.az.gov

**REQUEST FOR QUOTATION
FOR
PURCHASE AND INSTALLATION OF PLAYGROUND EQUIPMENT
AT GOLDEN EAGLE PARK**

⁶
~~2015~~-165

All quotes due by September 3, 2015, 3:00 P.M., Local Time, Phoenix, Arizona.

The Town of Fountain Hills (the "Town") is seeking a licensed and qualified vendor to provide all material and labor required as described below on a one-time basis.

Section I – Project Information

Vendor will provide and install Landscape Structures playground equipment, including the Kiwanis International Logo for the 100th anniversary of Kiwanis. Installation will be at Golden Eagle Park in Fountain Hills, Arizona.

By executing this Agreement, Vendor agrees and understands that the Town's obligations to pay for the work described above shall be limited to an amount not to exceed \$24,000 and that Kiwanis International will contribute \$ 23,000 towards the purchase of the equipment.

Section II Instructions and Conditions

1. Quantities as described in Section I above are estimates only, based upon available information. The Town reserves the right to adjust the quantities as necessary to meet its needs.
2. Vendors must state the manufacturer of each product quoted on in conformity with the specifications.
3. All quotations must contain the quoting firm's name and be signed by an authorized agent, officer or employee.
4. Award will be made to the Vendor whose quotation is the most advantageous to the Town.
5. Please attach your Quotation behind the Exhibit A cover sheet and submit this document to the address above.

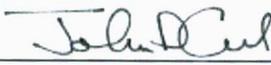
If you need additional information or have questions please contact Don Clark by email dclark@fh.az.gov.

Section III – Pricing

The Quotation shall be attached hereto as Exhibit A and shall contain pricing. **Note:** Prices offered shall include applicable state and local taxes.

Section IV – Execution and Submission

By executing this document and submitting a quotation to the Town of Fountain Hills, the authorized agent agrees (i) he/she has read the Town's Standard Terms and Conditions, dated December 3, 2014, as set forth on the Town of Fountain Hills website (www.fh.az.gov/po-terms), which are incorporated into and become a part of the company's quotation offer as if set forth fully herein and (ii) the company shall be bound by the Standard Terms and Conditions, dated December 3, 2014. By signing below the company is offering to provide the services set forth in Exhibit A and upon written acceptance of the company's offer by the Town, it will have entered into a binding agreement. The offer shall be considered held open for 60 days from the quotes due date set forth above.

Signature:  Date: 02 SEP 2015
Printed Name: John D Clark Title: Project Coordinator
Company Name: Exerplay
Address: 12001 Hwy 14 N
City: Cedar Crest State: NM Zip: 87008
Email Address: john@exerplay.com Telephone No. 505.281.0151

Quotations for \$30,000 or greater will not be authorized and will require a formal procurement process.

ACCEPTANCE OF OFFER AND CONTRACT AWARD (For Town of Fountain Hills Use Only)

The Contractor Offer is hereby accepted. The Contractor shall not commence any billable work or provide any materials or service under this Contract prior to the date this Contract is executed.

Town of Fountain Hills, an Arizona municipal corporation

 Date: 9/9/2015
Grady E. Miller, Town Manager

Town Attorney Approval: 5613090

EXHIBIT A
TO
REQUEST FOR QUOTATION
FOR
PURCHASE AND INSTALLATION OF PLAYGROUND EQUIPMENT
AT GOLDEN EAGLE PARK

[Vendor Quotation]

PO Box 1160
 Cedar Crest NM 87008-1160
 Fax 505. 281.0155
 Toll Free 800.457.5444
 www.exerplay.com



DATE: 8/6/2015
 NUMBER: JD080615-7
 TERMS: Net 30

QUOTATION prepared for:

Kiwanis

Please Issue Purchase Order to:

Exerplay, Inc
 PO Box 1160, Cedar Crest, NM 87008
 fax to 505-281-0155 or
 email to: john@exerplay.com

ITEM	DESCRIPTION	QTY	COST	TOTAL
Project	GOLDEN EAGLE PARK PLAYGROUND - COMMUNITY BUILD			
	LANDSCAPE STRUCTURES, INC.			
197057A	Smart Play®: Motion 2-5 Direct Bury	1	14,250.00	14,250.00T
173591A	OmniSpin Spinner® Surface Mount	1	6,460.00	6,460.00T
152179A	Saddle Spinner 12", DB	1	925.00	925.00T
LSI 182503A	Welcome Sign, Ages 2-5 Years, Direct Bury, 24 lbs.	1	0.00	0.00T
LSI	192828 Kaleidoscope Bench w/o back or handles - 1 FREE (Code EC:184)	1	0.00	0.00T
	Kiwanis International Logo on ends of bench			
LSI	192828 Kaleidoscope Bench w/o back or handles	1	866.00	866.00T
	Kiwanis International Logo on ends of bench			
LSI	192825 Welcome Sign	1	824.00	824.00T
	Kiwanis International logo on sign			
LSI	custom large sign w/ Kiwanis logo	1	1,000.00	1,000.00T
	Sub-Total			24,325.00
Freight	Freight/shipping charges (150-430KS-14)	1	2,580.00	2,580.00T
Install	Installation of Playground Equipment (PH1500739)	1	4,938.00	4,938.00T
	SAFETY SURFACING			
FlexGround	EnduraFlex Aromatic Urethane, 2.0" system depth, 50/50 Black / Beige, priced per sq/ft	372	14.98	5,572.56T
	Price includes materials, delivery, & installation			
Sub Base	ABC Sub Base Compacted In Place	472	5.00	2,360.00T
	Price includes materials, delivery, & installation			
	ENGINEERED WOOD FIBER			
EWF	Engineered Wood Fiber, priced per cu/yd	170	16.52	2,808.40T
Freight	Freight/shipping charges, priced per truck load (10385)	2	868.00	1,736.00T

Msg I Pricing is for the above listed equipment and installation only and does not include storage, security, site preparation, security fencing, or any applicable bonds.
 There will be a 3% fee added to your invoice if you choose to pay by credit card.
 - NOTE - Any changes requested by the customer must be requested, and may result in a price change and/or a delay in the completion date of the project.
 Any necessary permits are the responsibility of the General Contractor, or End Owner.

- CONTINUED ON PAGE 2 -

REP
 KS

Quote prepared by John Clark
 john@exerplay.com

TOTAL

PO Box 1160
Cedar Crest NM 87008-1160
Fax 505.281.0155
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DATE NUMBER
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PO Box 1160, Cedar Crest, NM 87008
fax to 505-281-0155 or
email to: john@exerplay.com

ITEM	DESCRIPTION	QTY	COST	TOTAL
KS	For more information please contact Kevin Solomon at (480) 323-0337, or kevin@exerplay.com - PRICING IS GOOD FOR 30 DAYS - Sales Tax: FH-MAR-015-C			
			2,563.91	2,563.91

REP
KS

Quote prepared by John Clark
john@exerplay.com

TOTAL \$46,883.87

exerPlay, inc.



The play equipment identified on this plan has IPFMA certification. Current model number is provided with IPFMA certification. All other components shall meet the requirements of ASTM F1487.

THIS PLAY AREA & EQUIPMENT IS DESIGNED FOR AGES 1-5 YEARS UNLESS OTHERWISE NOTED ON PLAN.
 IF IS THE MANUFACTURER'S OPINION THAT THIS PLAY AREA DOES NOT CONFORM TO THE ADA ACCESSIBILITY STANDARDS, ACHIEVING AN ACCESSIBLE WHEELCHAIR SURFACING IS PROVIDED, AS INDICATED, ON WHICH THE EXISTING USE ZONE.

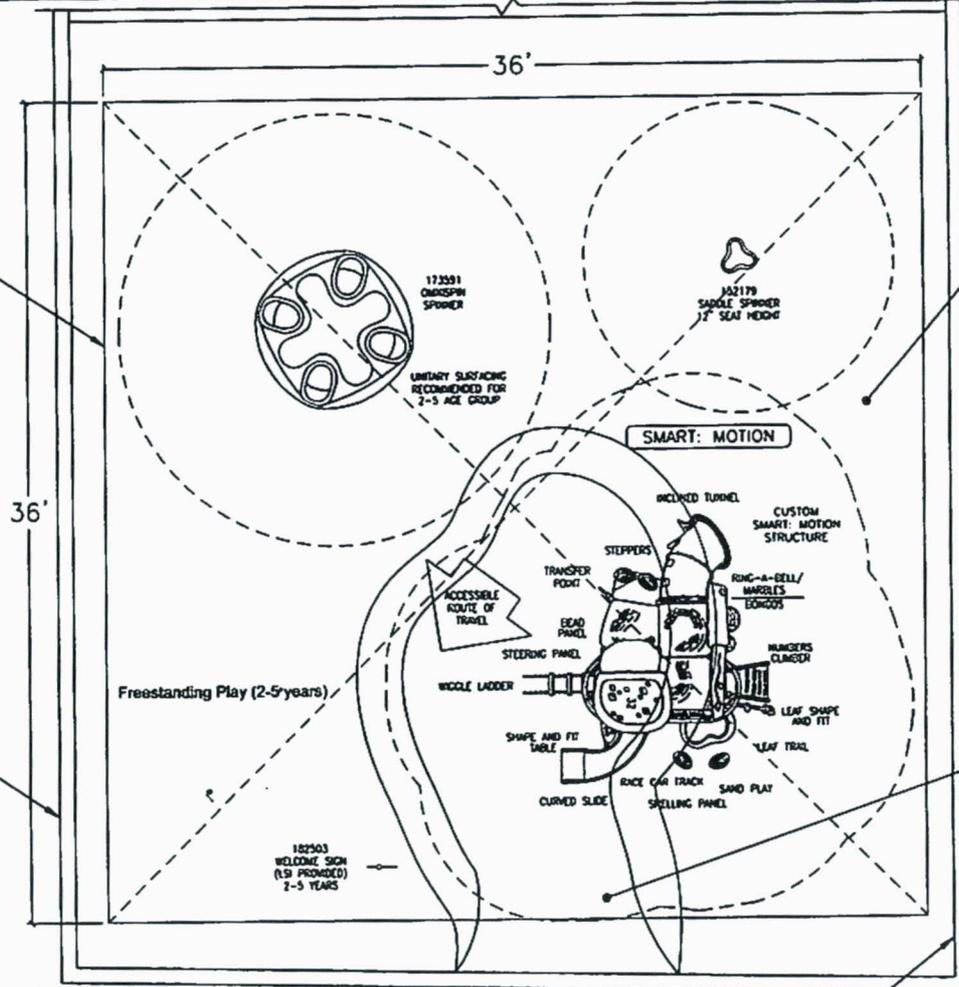
THIS CONCEPTUAL PLAN HAS BASED ON INFORMATION AVAILABLE TO US PRIOR TO CONSTRUCTION. DETAILED SITE INFORMATION INCLUDING SITE EMBODIMENT, TOPOGRAPHY, EXISTING UTILITIES, SOIL CONDITIONS, AND EXISTING SURFACING SHOULD BE OBTAINED, EVALUATED, & UTILIZED IN THE FINAL DESIGN. PLEASE VERIFY ALL DIMENSIONS OF PLAY AREA, SIZE, ORIENTATION, AND LOCATION OF ALL EXISTING UTILITIES, EQUIPMENT, AND SITE FURNISHINGS PRIOR TO ORDERING. SURFS SHOULD MEET FACE THE MAX APPROXIMATE SIZE.
 CHOOSE A WHEELCHAIR SURFACING SYSTEM, THAT MEETS A CERTAIN HEIGHT TO MEET THE MAXIMUM FALL HEIGHT FOR THE EQUIPMENT. SEE ASTM F1292 STANDARD CONSUMER SAFETY PERFORMANCE SPECIFICATIONS FOR PLAYGROUND EQUIPMENT FOR PUBLIC USE, SECTION 4 CURRENT REVISIONS.

DESIGNED BY:
 SLA
 CORP/CON: 8/21/2014
 EXERPLAY, INC.
 6500 N. 16th St.
 CHANDLER, AZ 85226
 PH 480-827-9444 FAX 480-827-9400

0/8/14	1402788	SLA
Date	Project Drawing #	Author

EXISTING SHADE STRUCTURE

ADA ACCESSIBLE SURFACING REQUIRED



POURED-IN-PLACE RUBBER SURFACING TOTAL AREA 286 SF

Estimated manufacturing time: 6 weeks from the time of LSI order acceptance.

TOTAL ELEVATED PLAY COMPONENTS	10		
TOTAL ELEVATED COMPONENTS ACCESSIBLE BY RAMP	0	REQUIRED	0
TOTAL ELEVATED COMPONENTS ACCESSIBLE BY TRANSFER	10	REQUIRED	5
TOTAL ACCESSIBLE GROUND LEVEL COMPONENTS SHOWN	5	REQUIRED	3
TOTAL DIFFERENT TYPES OF GROUND LEVEL COMPONENTS	5	REQUIRED	5



Kiwanis Golden Eagle Park
 Fountain Hills, AZ

ExerPlay, Inc.
 Kevin Solomon

SYSTEM TYPE
 SmartPlay
 DRAWING #
 1402788



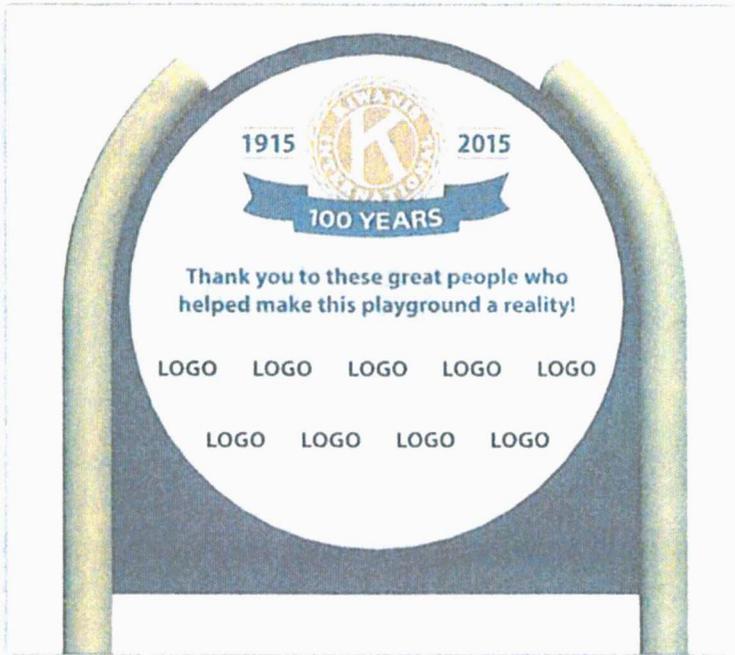
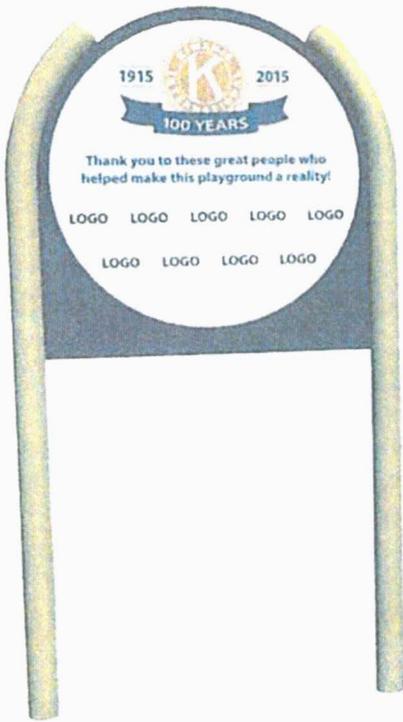
Choose from either the personalized Kiwanis Kaleidoscope Bench (below), welcome sign (top right) or PlayShaper/PlayBooster play panel (bottom right) as a **FREE** add-on for Kiwanis clubs participating in a Landscape Structures play structure purchase.

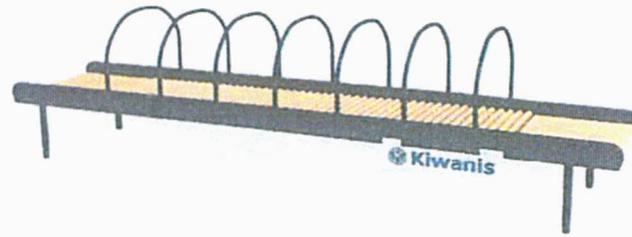
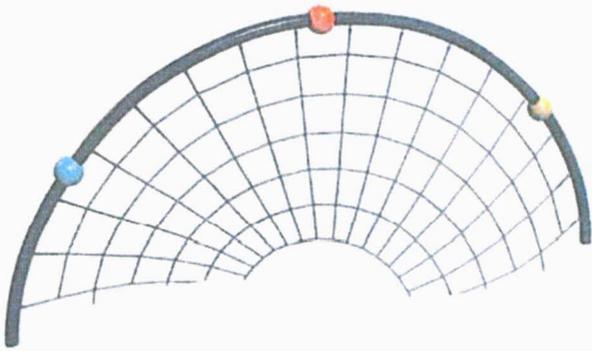


Your playground consultant can work with you to discuss which component pieces are best suited for your needs and budget.

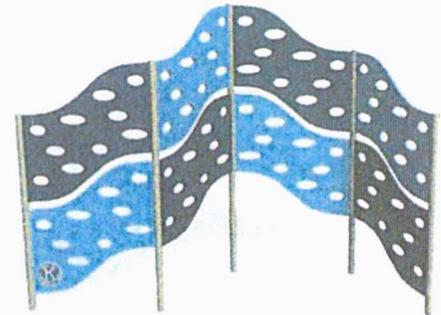
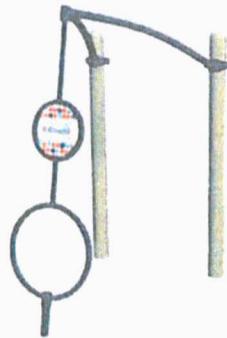
A sign is a great way to show appreciation for your supporting partners.

Kiwanis 100th Anniversary Sign





You can add to an existing play space or enhance a smaller park with freestanding playground options. These options are unique and personalized to highlight Kiwanis and its 100th anniversary.



SLR
landscape
structures

Freestanding Play Options

 **Kiwanis**

SOLE SOURCE JUSTIFICATION FORM

This form must be provided with all sole source procurement requests. Please provide detailed information on all questions.

Product or service requested: Installation of Landscape Structures Playground Equipment including the Kiwanis International Logo at Golden Eagle Park.

Vendor: ExerPlay Inc.

1. How was it determined that this commodity or service is a sole source? Provide all documentation relevant to method for sole source determination.

- Competitive solicitation process ___
- Advertisement of Town need in the Town newspaper of record ___
- Formal request for information _X_
- Other (Please provide information below describing the method used) ___

2. Why is no other commodity or service suitable to meet your requirements? ExerPlay is the sole source nationally for the installation of Landscape Structures playgrounds with the Kiwanis International logos built with their playground equipment.

- Not compatible with existing equipment. Please provide additional details.
In order to utilize the \$23,000 contribution from Kiwanis International plus the inclusion of the Kiwanis International logo with the playground equipment, ExerPlay Inc. is the sole source.
- Request is for testing purposes. Please describe what this basis for the tests and benefit to the Town expected. (Sole source requests for testing purposes do not substantiate a sole source for additional requirements.)
N/A
- Unique knowledge or skills. Please provide specific information that describes why this knowledge or skill is considered unique.
ExerPlay has the expertise to produce the Kiwanis International Logo along with procurement of the Landscape Structures playground equipment.
- Void's warranty or guarantee. What is the duration of the warranty or guarantee and what terms require approval of this sole source request?
Does not void warranty. 15 years on major components like slides, ladders, tunnels and 5 years on the moving parts.

3. Does this request represent a mandate from the state or federal government?

Yes: ___ No: X

If yes, please describe the mandate. _____



4. What are the consequences of not approving the sole source request?

The Town would not be able to take advantage of the substantial Kiwanis International contribution (\$23,000) towards this project to upgrade the children 2-5 year olds playground equipment.

5. What negative consequences will result by formally bidding this requirement?

The Town would not be able to take advantage of the substantial Kiwanis International contribution (\$23,000) towards this project to upgrade the children 2-5 year olds playground equipment

6. What is the estimated cost of this request? \$46,883.87

7. How was the cost determined to be fair and reasonable? Relied on the expertise of ExerPlay Inc.

8. Is this request a one time requirement or is the requirement ongoing into future years?

One Time: Ongoing:

If ongoing, are there a definite number of ongoing years? _____

9. What other costs will be incurred with this request? Please take into consideration annual maintenance, upgrades in future years, and other request-specific factors.

No additional cost.

10. Was this request budgeted for in the current or next fiscal year's budget?

Current: Next

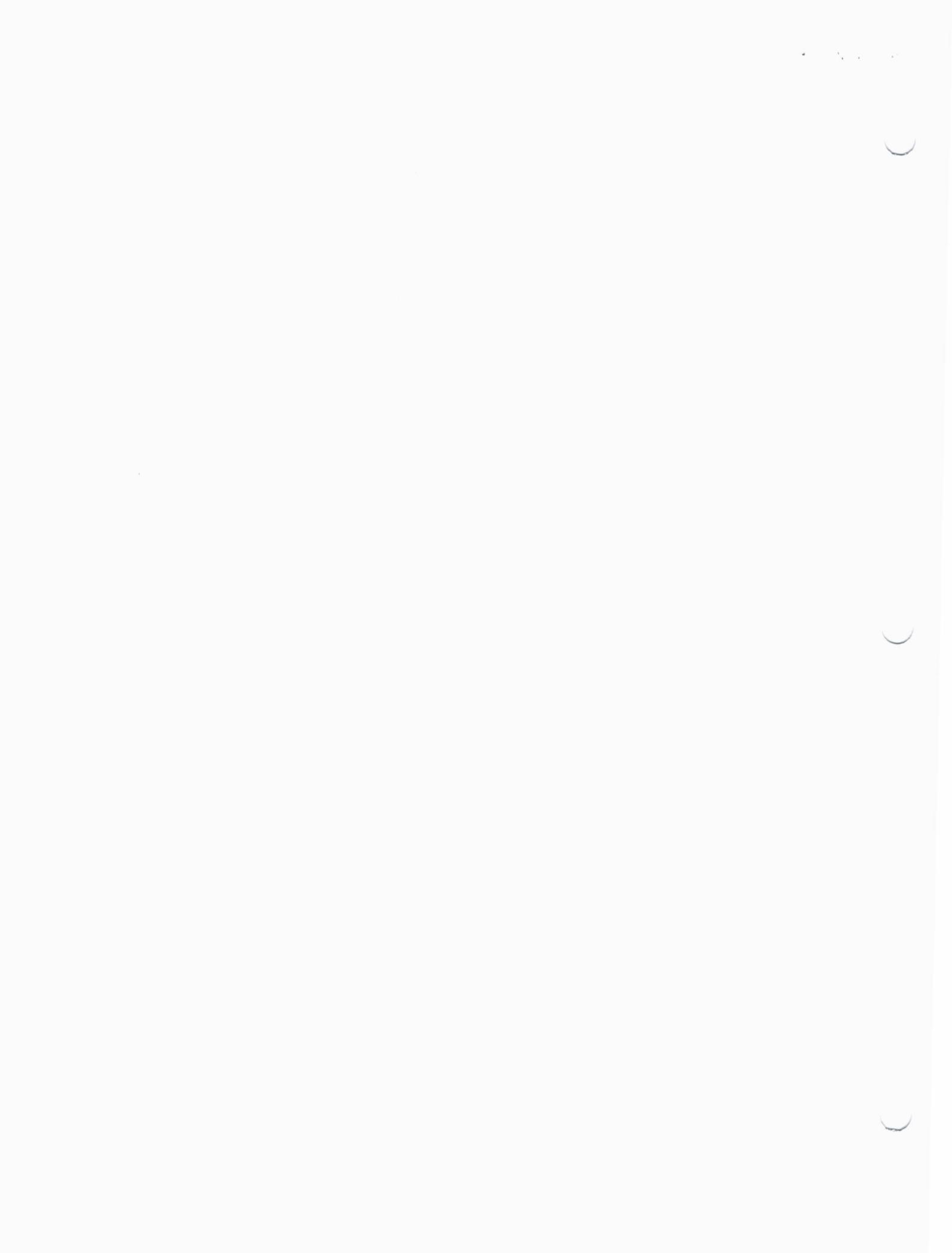
11. Will approval of this request increase future budget requests from your department?

Yes: No:

If yes, what is the estimated amount of the increase? _____

What other methods of fulfilling this requirement have been explored?

None because ExerPlay is the sole source vendor for installing the Landscape Structures playground equipment with the inclusion of the Kiwanis International logo.



Requesting Employee

Don Clark

Date: 8-18-2015

Department Head Approval

Mandy C. Manger

Date: 8/18/15

Finance Department Approval

Craig Redolphy

Date: 8/19/15

Town Manager Approval

Doug Hill

Date: 8/24/15

1

2

3

PO Box 1160
 Cedar Crest NM 87008-1160
 Fax 505.281.0155
 Toll Free 800.457.5444
 www.exerplay.com



DATE: 8/6/2015
 NUMBER: JD080615-7
 TERMS: Net 30

QUOTATION prepared for:
 Kiwanis

Please Issue Purchase Order to:
 Exerplay, Inc
 PO Box 1160, Cedar Crest, NM 87008
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LSI	192828 Kaleidoscope Bench w/o back or handles	1	866.00	866.00T
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LSI	custom large sign w/ Kiwanis logo	1	1,000.00	1,000.00T
	Sub-Total			
				24,325.00
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	Price includes materials, delivery, & installation			
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- CONTINUED ON PAGE 2 -

REP
 KS

Quote prepared by John Clark
 john@exerplay.com

TOTAL



PO Box 1160
Cedar Crest NM 87008-1160
Fax 505.281.0155
Toll Free 800.457.5444
www.exerplay.com



DATE NUMBER
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ITEM	DESCRIPTION	QTY	COST	TOTAL
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REP
KS

Quote prepared by John Clark
john@exerplay.com

TOTAL

\$46,883.87



exerPlay, inc.



The play components identified on this plan are IPEMA certified. (Unless model number is provided with the use and layout of these components conform to the requirements of ASTM F1487

THIS PLAY AREA & EQUIPMENT IS DESIGNED FOR AGES 2-5 YEARS UNLESS OTHERWISE NOTED ON PLAN

IT IS THE MANUFACTURER'S OPINION THAT THIS PLAY AREA DOES CONFORM TO THE A.D.A. ACCESSIBILITY STANDARDS, ASSUMING AN ACCESSIBLE PROTECTIVE SURFACING IS PROVIDED, AS INDICATED, OR WITHIN THE ENTIRE USE ZONE.

THIS CONCEPTUAL PLAN WAS BASED ON INFORMATION AVAILABLE TO US PRIOR TO CONSTRUCTION, DETAILED SITE INFORMATION INCLUDING SITE DIMENSIONS, TOPOGRAPHY, EXISTING UTILITIES, SOIL CONDITIONS, AND DRAINAGE SOLUTIONS SHOULD BE OBTAINED, EVALUATED, & UTILIZED IN THE FINAL DESIGN. PLEASE VERIFY ALL DIMENSIONS OF PLAY AREA, SIZE, ORIENTATION, AND LOCATION OF ALL EXISTING UTILITIES, EQUIPMENT, AND SITE FURNISHINGS PRIOR TO ORDERING. SLIDES SHOULD NOT FACE THE HOT AFTERNOON SUN.

CHOOSE A PROTECTIVE SURFACING MATERIAL THAT HAS A CRITICAL HEIGHT VALUE TO MEET THE MAXIMUM FALL HEIGHT FOR THE EQUIPMENT (REF. ASTM F1487 STANDARD CONSUMER SAFETY PERFORMANCE SPECIFICATION FOR PLAYGROUND EQUIPMENT FOR PUBLIC USE, SECTION 8 CURRENT REVISION)

DESIGNED BY:
SLA
COPYRIGHT: 9/23/2014
EXERPLAY, INC.
1081 W HWY 14
CEDAR CREST, MO 65008
PH: 1-800-457-5414 FAX: 1-505-281-0155

8/6/14	140278A	SLA
Date	Previous Drawing #	Initials

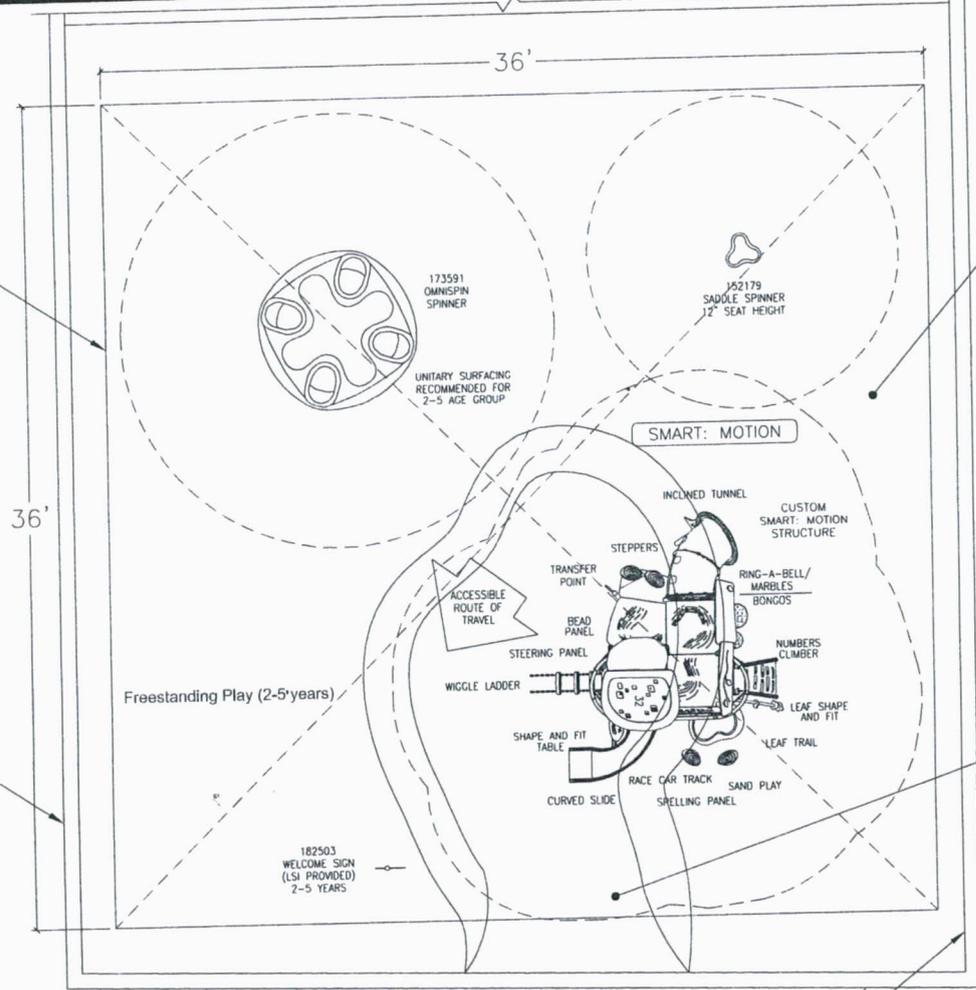
EXISTING SHADE STRUCTURE

ADA ACCESSIBLE SURFACING REQUIRED

POURED-IN-PLACE RUBBER SURFACING TOTAL AREA 286 SF

CONCRETE BORDER

Estimated manufacturing time: 6 weeks from the time of LSI order acceptance.



TOTAL ELEVATED PLAY COMPONENTS	10	0	REQUIRED	0
TOTAL ELEVATED COMPONENTS ACCESSIBLE BY RAMP	0	REQUIRED	5	
TOTAL ELEVATED COMPONENTS ACCESSIBLE BY TRANSFER	10	REQUIRED	3	
TOTAL ACCESSIBLE GROUND LEVEL COMPONENTS SHOWN	5	REQUIRED	5	
TOTAL DIFFERENT TYPES OF GROUND LEVEL COMPONENTS	5	REQUIRED		



Kiwanis Golden Eagle Park
Fountain Hills, AZ

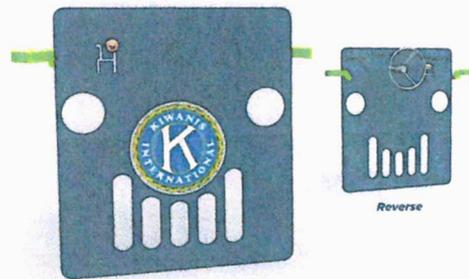
ExerPlay, Inc.
Kevin Solomon

SYSTEM TYPE
SmartPlay
DRAWING #
140278B





Choose from either the personalized Kiwanis Kaleidoscope Bench (below), welcome sign (top right) or PlayShaper/PlayBooster play panel (bottom right) as a **FREE** add-on for Kiwanis clubs participating in a Landscape Structures play structure purchase.

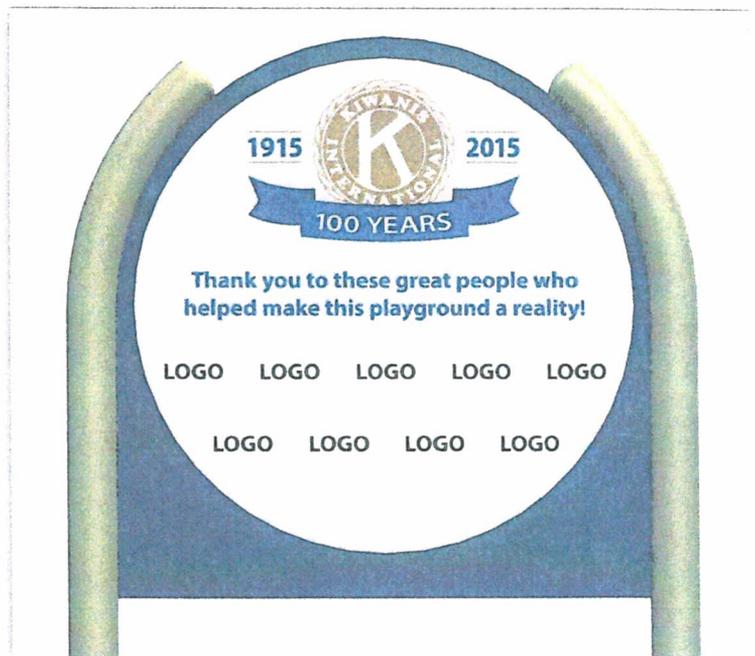
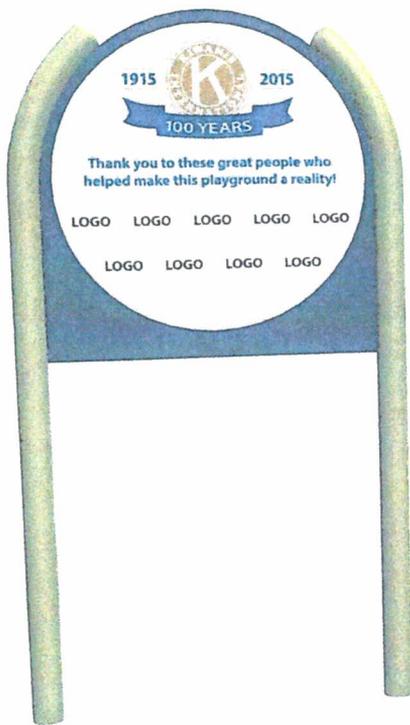


Your playground consultant can work with you to discuss which component pieces are best suited for your needs and budget.

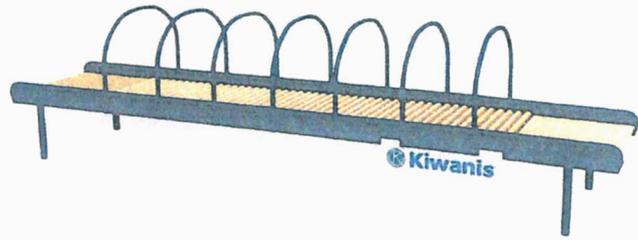
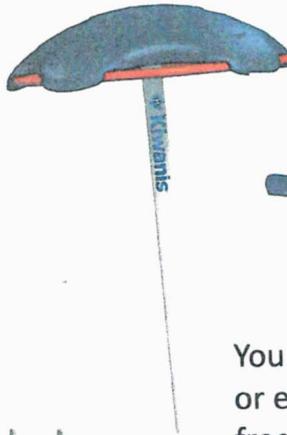
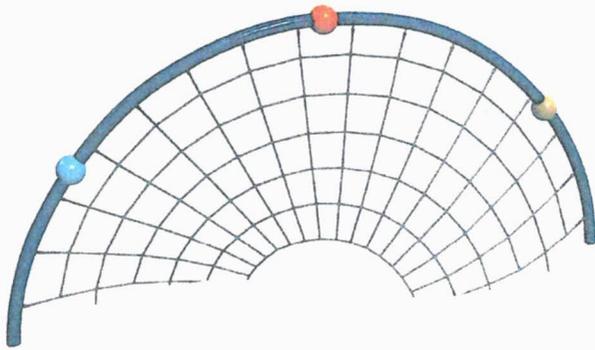
A sign is a great way to show appreciation for your supporting partners.

Kiwanis 100th Anniversary Sign

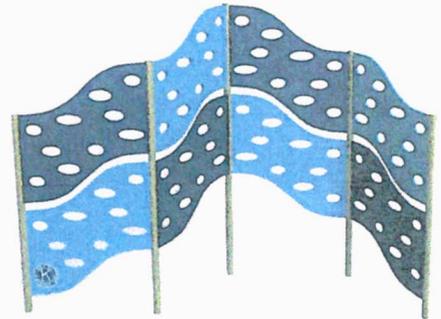
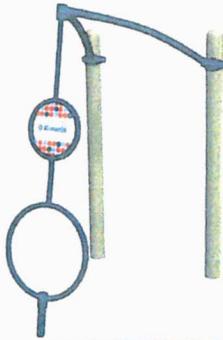
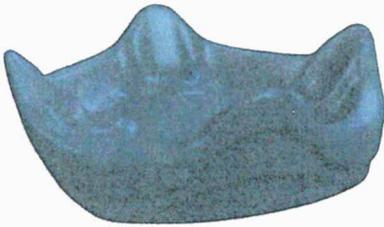
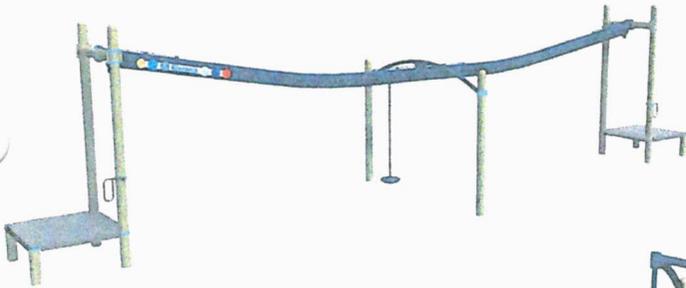
February 27, 2014 1870 sign







You can add to an existing play space or enhance a smaller park with freestanding playground options. These options are unique and personalized to highlight Kiwanis and its 100th anniversary.



SLR
landscape
structures

Freestanding Play Options

 **Kiwaniis**

